



Management Association of Pakistan

SUPERVISORY MANAGEMENT SKILLS – TRAINING COURSE SYNOPSIS

Introduction:

This practical training program is designed to equip current and future supervisors with the core skills and insights needed for effective frontline leadership. Participants will explore the evolving role of the supervisor as a bridge between management and employees—responsible for achieving goals, shaping team culture, and driving communication and motivation.

The course outlines key supervisory responsibilities, including delegation, performance monitoring, feedback, and conflict resolution. Trainees will assess their leadership style and understand its impact on team dynamics.

Focus is also placed on mastering soft skills such as decision-making, time management, body language, active listening, and communication—vital for leading meetings, managing change, and handling difficult situations. Practical strategies are shared for managing poor performance and disruptive behavior using feedback tools and legal awareness.

The final modules promote self-leadership, professionalism, and team-building. Participants are encouraged to set personal and team goals, model effective behavior, and strengthen engagement through coaching and support. This training fosters confident, accountable supervisors who enhance productivity, reduce conflict, and support talent retention.

Learning Outcomes:

- ☉ Understand the supervisor's role and its influence on team success
- ☉ Identify your leadership style and its impact
- ☉ Motivate and engage team members effectively
- ☉ Handle conflict with confidence and skill
- ☉ Plan, prioritize, and delegate tasks efficiently
- ☉ Monitor performance and manage underperformance positively
- ☉ Give and receive feedback constructively
- ☉ Apply key principles of employment law

Topics Covered

- ☉ The Supervisory Role
- ☉ Leadership Self-Assessment
- ☉ Communication Skills
- ☉ Team Building & Leadership
- ☉ Delegation & Task Management
- ☉ Conflict Management
- ☉ Time & Priority Control
- ☉ Coaching & Performance Feedback
- ☉ Workplace Ethics & Compliance
- ☉ Career Growth as a Supervisor

ADDRESS: 3RD FLOOR "K-HOUSE" PLOT NO.1-C, KHAYABAN-E-SHAHBAZ,
LANE-4, 26TH STREET, PHASE- VI, DHA KARACHI – 75500, PAKISTAN.



Wed, Sep
10, 2025



09:30 a.m.
05:30 p.m.



Movenpick
Hotel, Karachi



Kamran Sani

Facilitator's Profile:



Kamran Sani

Corporate Trainer & Marketing Strategist
Founder & CEO – Corporatti

With 34 years of experience, Kamran Sani has led marketing for top multinationals, banks, hotels, and a nationwide ad agency. In 2020, he founded Corporatti, a global digital marketing firm now offering executive training programs.

He has trained teams across sales, supply chain, and operations on product launches and brand integration, and taught marketing and PR at leading universities in Karachi. Kamran has also led international brand launches, CSR initiatives, and mentors postgraduate students in advertising.

Expertise: Strategic Marketing • Brand Development • Product Launches • CSR Integration • Corporate Communications

ADMINISTRATIVE INFORMATION

Registration Fee*	Early Bird Fee (register by) 1 st Sep 25	Regular Fee
MAP Institutional Member	Rs. 23,000/-	Rs. 26,000/-
For two or more Institutional member nominations	Rs. 21,500/-	Rs. 24,500/-
MAP Individual Member	Rs. 16,500/-	Rs. 18,000/-
Student Member	Rs. 8,000/-	Rs. 9,000/-
Non-Member	Rs. 24,500/-	Rs. 27,500/-

*Includes: MAP Certificate, Course Material, Lunch & Tea.

** Note: 20% Discount is available on nominations for 5 or more participants

Sindh Sales Tax (SST) Applies



Contact: 021-35172431-3



programs@mappk.org | mapmis@mappk.org