



Management Association of Pakistan

Manage Your HR Through MBTI

with Dr. Qamar

2 Day Workshop:
9th and 10th August 2017
From 10:00 AM to 04:30 PM at PSTD, Karachi

Overview

Organizations thrive when the people within them are given the opportunity to maximize their skills and talents. The human resource working in a company looks forward to be provided clear communication in a way that generates positive team-building as well as personal growth. When leaders, managers and co-workers have knowledge and understand the natural personality differences that exist between people, they will find more appreciation for diverse approaches and greater organizational success. The Myers-Briggs Type Indicator® (MBTI®) assessment has helped millions of people worldwide gain insights about themselves and how they interact with others-and improve how they communicate, learn and work. It provides a powerful framework for building better relationships, driving positive change, harnessing innovation, and achieving excellence. MBTI is being used by 89 of Fortune 100 companies to maximize individual and team effectiveness from entry to executive levels and is backed by more than 50 years of scientific research and ongoing global development.

Learning Outcomes / Take Aways

By attending this MBTI® training Program participants will learn:

- About each of the 16 personality types and how the four preferences combine for each person.
- How to use MBTI results for discovering and understanding yourself and your HR.
- The dynamic and systematic theory that underlies the assessment.
- Application of Type in managing your HR in areas like facilitating communication, individual feedback, personal development, team-building, improving decision making, employee retention, leadership development, and conflict management.

Workshop Outline

MBTI® Basics: Understanding Yourself and Your HR:

- Where do you prefer to focus your attention?
- Where do you get your energy?
- How do you prefer to take in information?
- How do you make decisions?
- How do you deal with the outer world?

Type Dynamics—8 Cognitive Functions of MBTI® Practical Application:

- Team type and team effectiveness.
- Team potential strengths and blind spots.
- Communication and work meetings.
- Problem solving and decision making.
- Change management.

Who Should Attend?

Human Resource Professionals like Head of HR, HR Managers, HR Executives, Team Leaders, Project Managers, Sales Managers and professionals who are interested in improving their management skills by understanding, developing themselves and their HR .

Facilitator



Dr. Qamar is an experienced certified MBTI®, FIRO-B® and MMTIC Practitioner, a pioneer and one of the leading experts on “Personality Type and Type Based Performance Improvement Solutions” in the region.

Discovering human potential and optimizing performance in organizations summaries what he does and is passionate for. Two words:

UNDERSTAND and IMPROVE (for sustained behavioral change) best describe his thinking and the work he is been doing since 2005. He has been working with organizations in the areas of leadership and management development, career management, employee retention and team building. He has trained professionals from organizations like National Bank, CDC, Merck Pharma, TCS, Hinopak Motors, Sui Southern Gas Company, Tradekey, Macter, PharmEvo, Novartis, Business Beam, PSEB, DPL, NUST, Iqra, Generations, Cadet College, SPS, FBR, Packages, AKU, PILL, SuperTech, Abbot, Martin Dow, Getz, GSK, Engro, Mobilink, MCB, DUHS, Philip Morris, HANDS etc. He has presented his research work at conferences in Dubai, Cairo and Chennai.

Where?

Address: PSTD, Plot # TC-3, 34 Street, off Khayaban-e-Seher,
Opp: Royal Rodale Club, Phase V, D.H.A, Karachi 75500

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Management Association of Pakistan

REGISTRATION FORM

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ADMINISTRATIVE INFORMATION

MODE OF PAYMENT

Cash/Cheque No. _____

Dated _____

Amount _____

Registration Fee*

Early Bird Fee
(Register by)
26th July 2017

Regular Fee
(Register after)
27th July 2017

MAP Institutional Member

Rs. 23,000/-

Rs. 27,000/-

For two or more Institutional
member nominations

Rs. 21,500/-

Rs. 24,500/-

MAP Individual Member

Rs. 16,500/-

Rs. 18,000/-

Student Member

Rs. 8,000/-

Rs. 9,000/-

Non-Member

Rs. 24,500/-

Rs.28,500/-

*Includes: MAP Certificate, Printed Course Material, Lunch & Tea.

Registration:

Registration to be confirmed only on receipt of cheque in advance

- Cancellations or substitute nominees acceptable up to 48 hours prior to the event.
- Early bird discount can only be availed if payment is made before the day of event. Otherwise, invoice will be reissued at Standard Fee.
- Please complete the Registration Form attached here to along with a crossed cheque for the applicable fee, in favor of Management Association of Pakistan, to be sent to MAP's address given below:

For Direct Transfer:

- Acct Title : Management Association of Pakistan
- Bank Name : MCB Bank Limited
- Account Number : 0006903010000302
- IBAN : PK62 MUCB 0006 9030 1000 0302
- Branch Name : GTB Branch Karachi (0069)
- Payment Advice to be sent at:
accountant@mappk.org | info@mappk.org